

**Contact:**

Ruth Floyd, Executive Director of Business Services  
Stanwood-Camano School District  
26920 Pioneer Highway, Stanwood, WA 98292  
360-629-1200  
rfloyd@stanwood.wednet.edu

TO: Board of Directors  
FROM: Ruth Floyd, Executive Director of Business Services  
SUBJECT: Bus Purchase Authorization  
DATE: February 6, 2024  
TYPE: Action Required

Angie O'Connor, Director of Transportation, recommends purchasing one type A school bus from Northwest Bus Sales.

According to Board Policy 6210, purchases exceeding \$50,000 require school board approval. The State of Washington provides reimbursement for most of the purchase cost in the form of annual depreciation payments. Below is a summary of the attached detailed quote:

1-14 passenger, new Magellan Type A unleaded bus with wheelchair lift, estimated cost \$137,749.39

All "yellow" school buses will be purchased with Transportation Vehicle Fund resources that are restricted for this purpose. The cost for school buses is set through a statewide bidding process supervised by OSPI. The bus is anticipated to arrive this summer.

**Recommendation: It is recommended that the board approve the purchase of one type A school bus from Northwest Bus Sales for a total estimated cost of \$137,749.39.**

Every student is empowered to learn in an inclusive setting  
and is prepared for the future of their choice



Northwest Bus Sales, Inc  
33207 Pacific Highway South  
Federal Way, WA 98003  
Phone (253) 841-9997  
Fax (253) 845-9384  
[www.nwbus.com](http://www.nwbus.com)

January 29, 2024

To: Angie O'Connor  
Stanwood-Camano School District

From: Rob Goolsby– Northwest Bus Sales

Re: New Bus Quote

Hi Angie,

Thank you for the opportunity to provide a quote for a Magellan Type-A. Northwest Bus Sales aims to be the most competitively priced provider of quality buses, but where we really shine is in our support- both during *and after* the sale. Attached you will find our quote for your custom-built bus. We appreciate your business and look forward to working with you on this purchase. If you have any questions regarding this quote, please do not hesitate to call me on my cell at 206-445-8591.

Best Regards,

Rob Goolsby  
Northwest Bus Sales  
[rob@nwbus.com](mailto:rob@nwbus.com)  
[www.nwbus.com](http://www.nwbus.com)



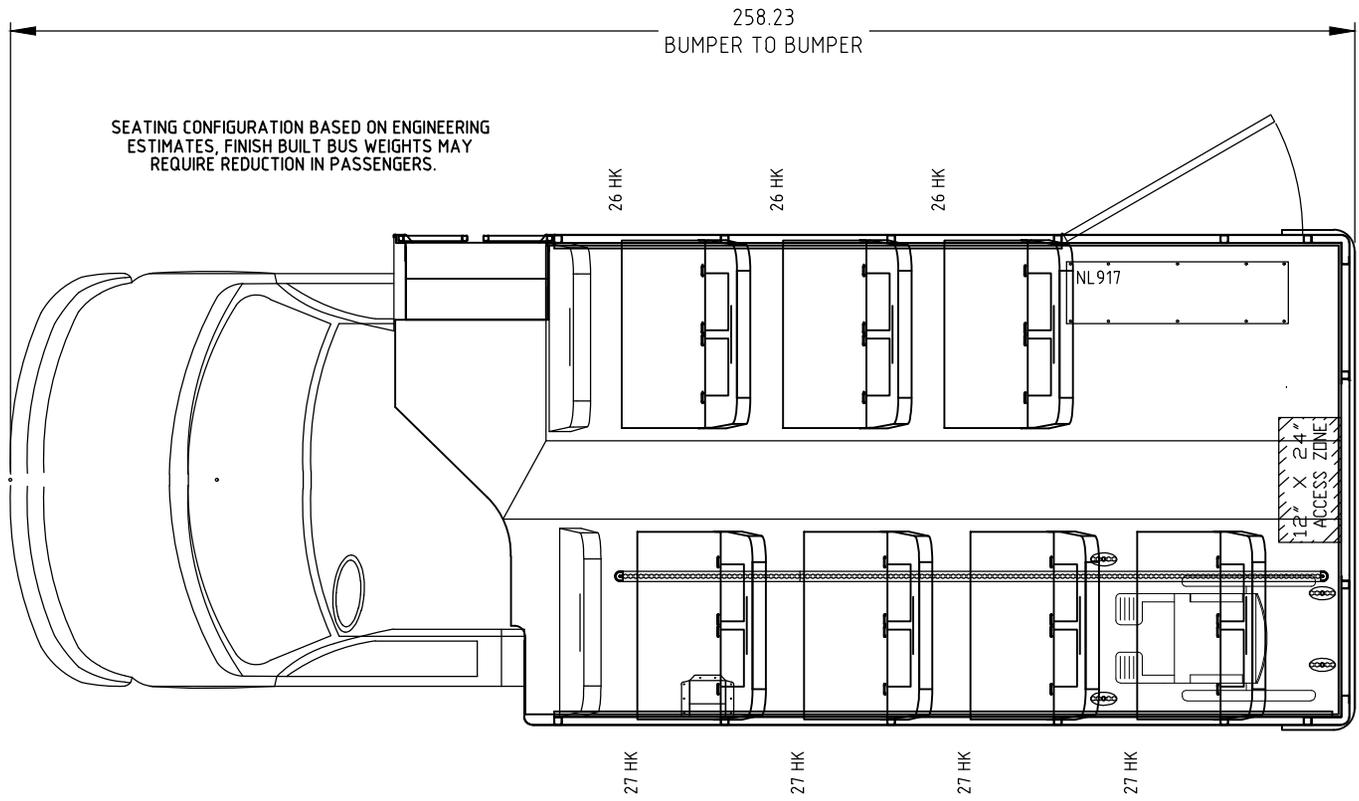
# Quote

Date: 1/29/2024

Prepared By:  
 Northwest Bus Sales  
 Rob Goolsby  
 206-445-5891  
[rob@nwbus.com](mailto:rob@nwbus.com)  
 33207 Pacific Highway S  
 Federal Way, WA 98003

Prepared For:  
 Stanwood-Camano School District  
 Angie O'Connor  
 360-629-1229  
[aoconnor@stanwood.wednet.edu](mailto:aoconnor@stanwood.wednet.edu)  
 26920 Pioneer Hwy  
 Stanwood, WA 98292

OSPI Spec Magellan 12+1 or 14p			
Qty	Description	Price	Extended
1	2023-2024 OSPI Spec Magellan 18+1	\$112,425	\$112,425
-6	39" 3pt Seat (Triple Passenger)	\$1,125	-\$6,750
7	36" 3pt Seat w/ 2 ICS Locations	\$1,620	\$11,340
	*Note- Brown Seat Covers		
1	Extruded Aluminum Running Board - Drivers	\$425	\$425
1	Right hand entry grab rail	\$95	\$95
1	Spare wheel and tire	\$495	\$495
1	Kenwood NX-3820HGK2 in lieu of standard	\$850	\$850
1	OnSpot Automatic Tire Chains	\$5,250	\$5,250
1	Camera System - Seon 2-Cam, estimated - subject to options required	\$2,775	\$2,775
1	Track Mounted Seating - Curbside	\$410	\$410
1	Track Mounted Seating - Streetside	\$435	\$435
1	Dealer Credit	-\$2,977	-\$2,977
	Trade Allowance		
*Price available to State of Washington School Districts.		<b>PRICE EACH</b>	<b>\$124,773.00</b>
All buses quoted with Kenwood TK-7302HV radio unless otherwise noted		<b>Quantity</b>	<b>1</b>
All buses quoted with district lettering and numbering		<b>Trade Allowance</b>	<b>\$0.00</b>
All buses inspected by WSP prior to delivery		<b>SUBTOTAL</b>	<b>\$124,773.00</b>
Licensing provided courtesy of NWBus, if elected		<b>Sales Tax</b>	<b>\$12,976.39</b>
<b>THANK YOU FOR YOUR BUSINESS!</b>		<b>TOTAL PRICE*</b>	<b>\$137,749.39</b>



DE416WR

COLLINS BUS SEATING PLAN

14 Passengers

4 LH Seats

4 36 inch ICS LH Seats

3 RH Seats

3 36 inch ICS RH Seats

Approved By: \_\_\_\_\_ Date: \_\_\_\_\_

**1/2" PLYWOOD SUBFLOOR TEMPLATE DRAWING #442659-5**

	COLLINS BUS CORP. P.O. BOX 2946 HUTCHINSON, KS. 67504-2946 <small>FORM: F-7.3.06 REVISION 0</small>	THIS DRAWING AND ALL INFORMATION THEREON IS THE PROPERTY OF REV GROUP	DRAWN BY RM
			DATE 07/12/21
TITLE CHEVY DE416WR SCHOOL BUS			DRAWING NO. DE416WRC_3361_4361tL(1)